

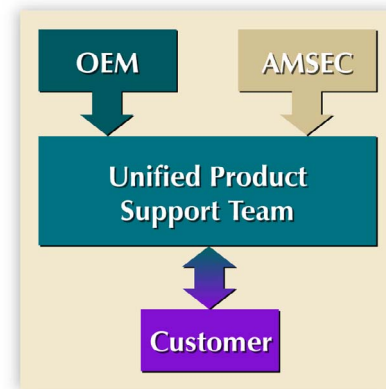
The core competencies of Original Equipment Manufacturers (OEM) typically focus on engineering, manufacturing, and marketing of new equipment or systems. AMSEC can enhance the OEM's value offering to customers through comprehensive logistics support, product installation, and responsive, affordable field service technical support enabled by our nationwide presence.

A Unified Product Support Team relationship with AMSEC can help you maintain better product control, increase customer satisfaction, and improve the bottom line.

### OEM + AMSEC = Unified Product Support Team

#### What does a Unified Product Support Team offer?

- Engineering and Design Services
- Equipment Manufacturing
- Technical Documentation Development
- Turn-Key Installations
- Field Technical Support
- Performance Analysis and Preventative Maintenance Programs
- Training and Multimedia Services
- System-level Configuration Management



#### How does the end-use customer benefit?

- Single reliable OEM source for a wide range of equipment and system needs
- Greater procurement and contracting flexibility
- Affordable OEM-certified field service support
- Improved response time for field service calls
- Fewer recurrent failures through root cause analysis and proactive maintenance strategies
- Reduced customer support required on service calls
- Genuine OEM parts for all installations and repairs
- Technical documentation compliant with appropriate military or commercial specifications

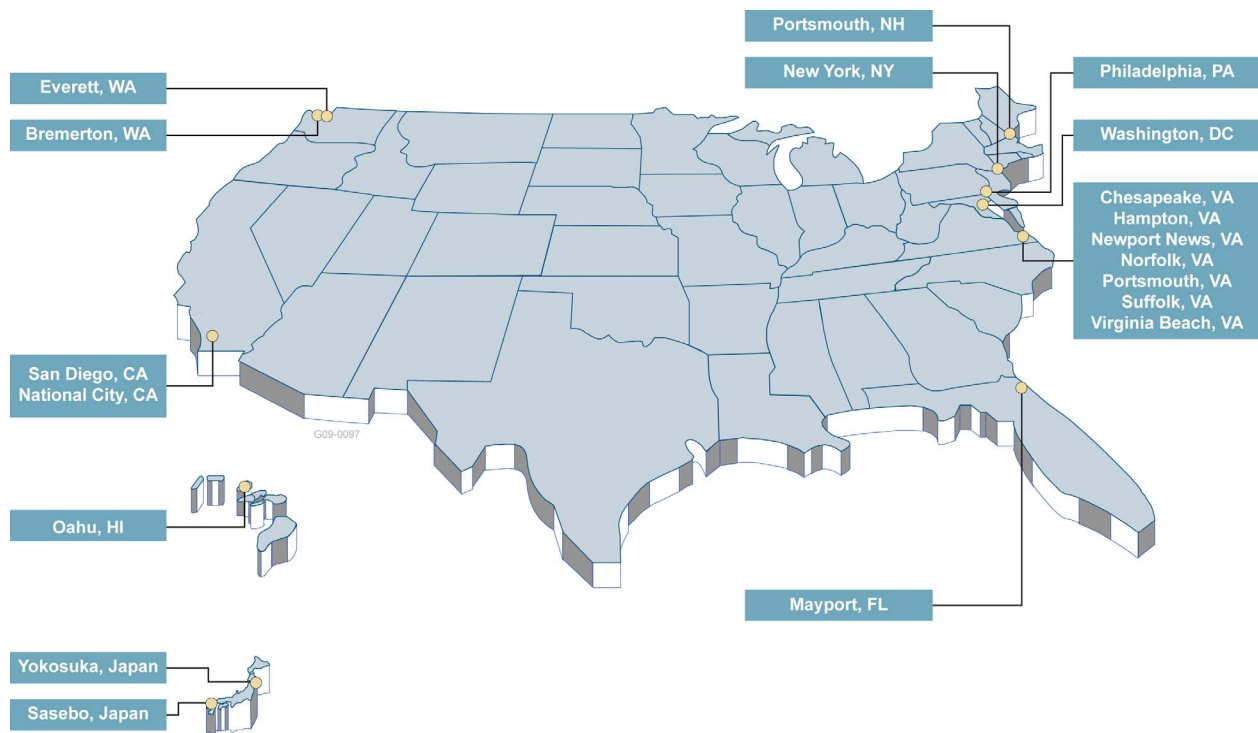
#### How does the OEM benefit?

- Increased revenue and profitability
- An expanded product support portfolio without additional overhead costs
- Better product control, through reduced use of third-party repairs and non-OEM parts
- More time to devote OEM core staff to product marketing and sales
- New and repeat sales from enhanced field presence and customer feedback
- Reduced response time and travel costs associated with field service calls
- Availability of skilled manpower to meet OEM surge labor demands
- Access to a reliable source for technical documentation, training, and logistics

### Why Team with AMSEC?

- Proximity to fleet concentrations improves field service response time
- Fly-away teams and global technical support are core competencies
- Affordable, high quality technical and logistics services
- Experience in all types of commercial and government contracts
- Full range of system repair and installation skills and experience
- Expert resources: over 1,000 maintenance professionals; engineers; technicians; logisticians; and technical writers
- ISO 9001:2008 Certified for maritime, commercial, and industrial applications

### AMSEC Key Locations



**Points of Contact:** Kevin Benner  
Logistics Support  
757.896.5287  
kevin.r.benner@hii-amsec.com

Mike D'Amato  
Business Development  
757.226.1114  
michael.damato@hii-amsec.com

Ryan Norris  
Business Development  
757.631.2239  
ryan.norris@hii-amsec.com

